



# Industrial Manufacture

Contradiction or reality

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The Swiss watch industry landscape has dramatically changed during last decade. These changes have been generated by the will of SwatchGroup stop the delivery to third parties.

Many from scratch movement developments from small quantity production factories, need differentiation. The consequences:

- Growth needs of skilled people in specific businesses and craftsmanship, difficult to find them and need time to train them
- Reliability is a quality level stability during a long period: how to launch a product with an intrinsic good reliability
- Huge movements price increase forcing the brand to enhance “manufacture” characteristics of their product and to step into the so called “Haute Horlogerie”

## But what is really behind “Manufacture”?



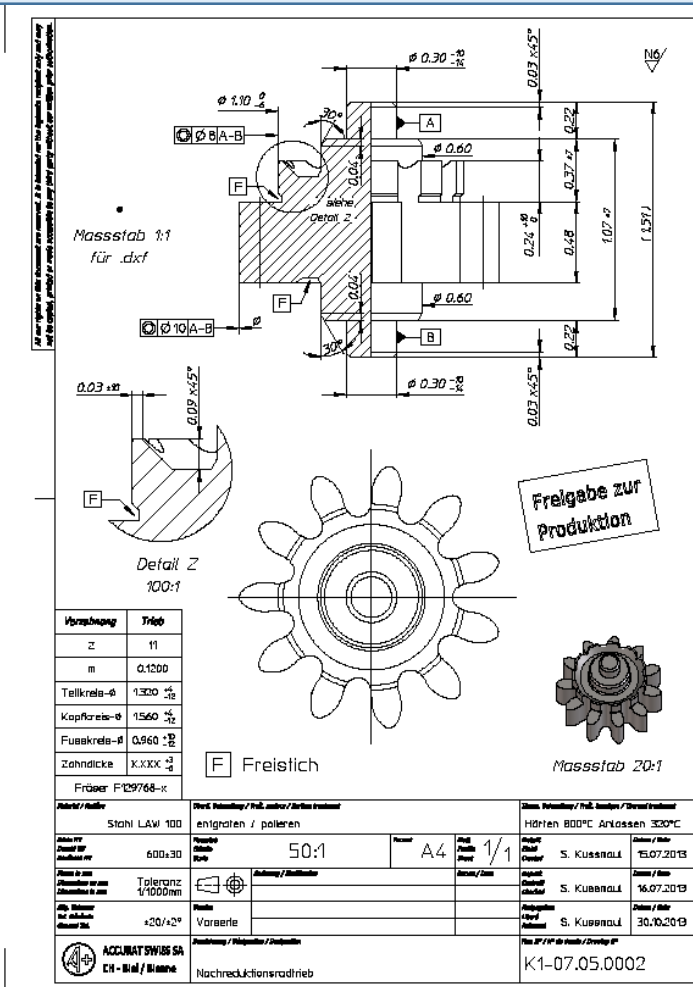
Quantity need repeatability to enable high automatisisation ratio

- Component quality is given by process manufacturing mastering.
- Product quality is guaranteed by construction adapted to the production means. High automatisisation ration implies mastered geometrical variation, no tuning needed to get reliable product.

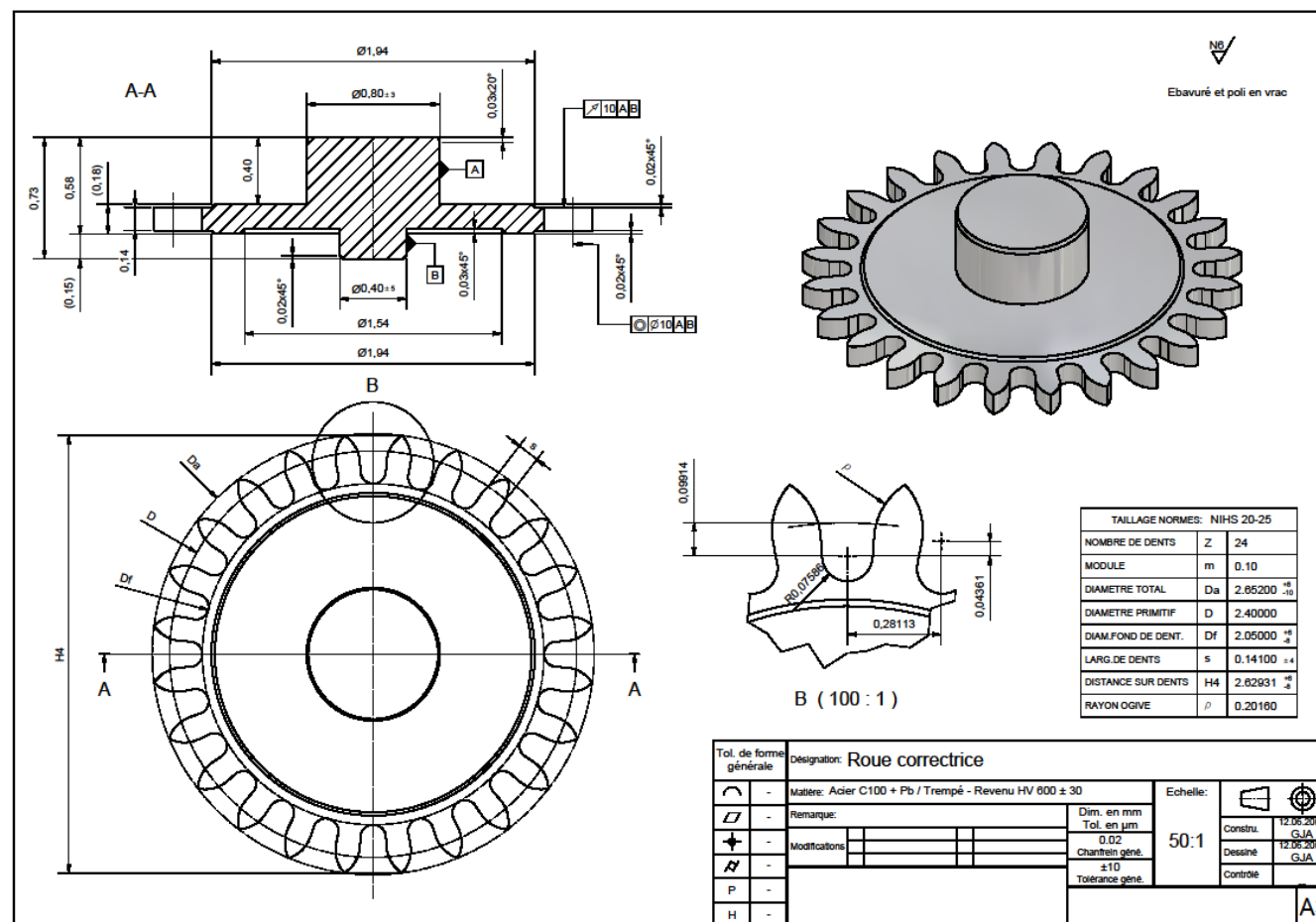
Expensive small series needs esthetic based on craftsmanship to justify price

- Component quality is defined by the quality of its decoration.
- Product quality is guaranteed by measurements throughout production, it will vary over time and need fine tuning during assembly processes that induce reliability problems.



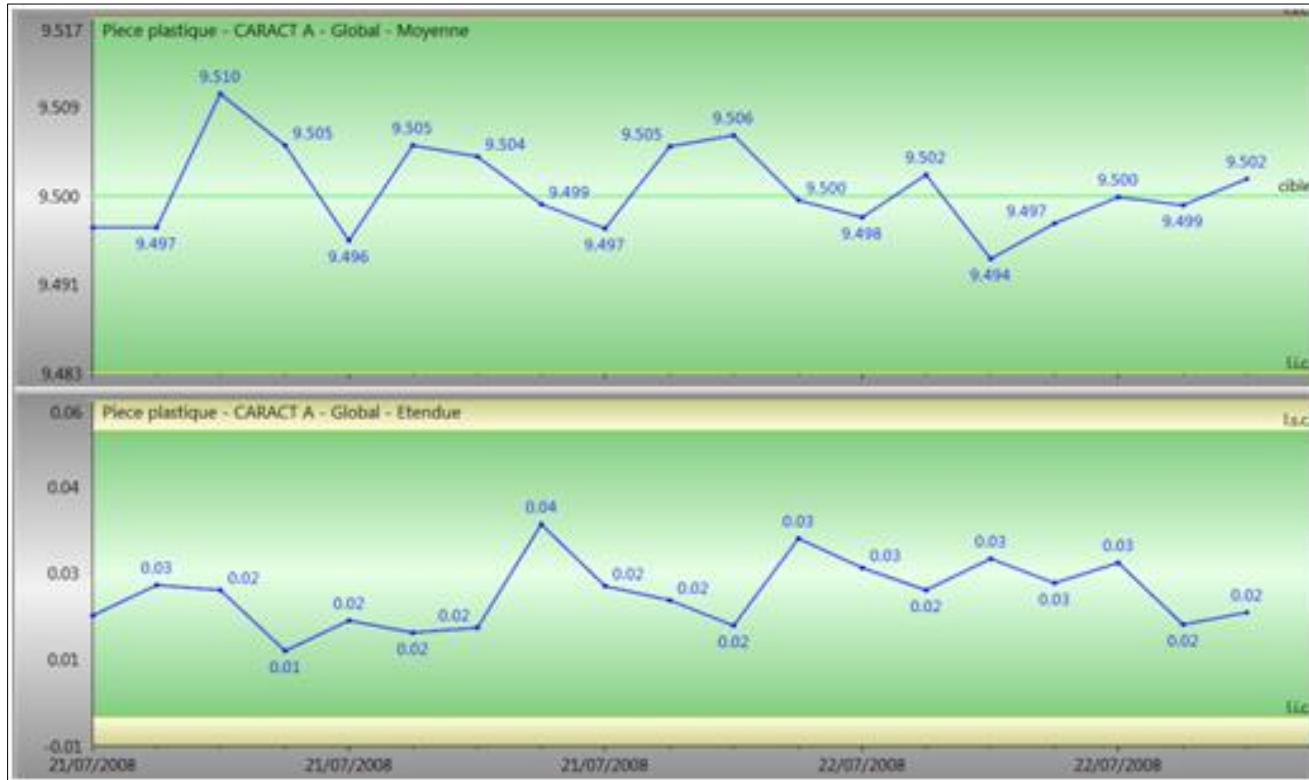


Industrial draft with a lot of information

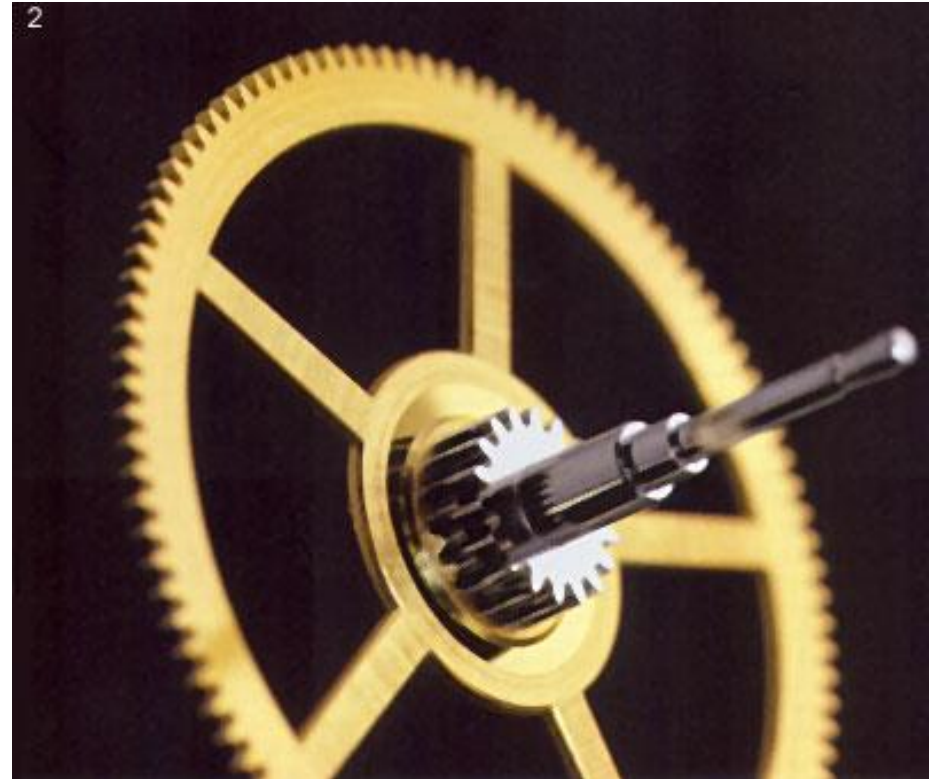


Manufacture draft with a lack of information and small tolerances





Production under statistical process control or similar production mastering tools



Very precise esthetical codes that degrade the part technical behavior

## Esthetical constrains

- Wheel decorations:
  - Moulurage, cerclage
  - Roulage
  - Anglage, arm thickness, max thickness
- Spring decorations
  - Anglage, satinage, unfunctional size
- Flange decoration
  - Satinage
  - Reference plane decoration

## Factory localization

## Small Series

## Consequences

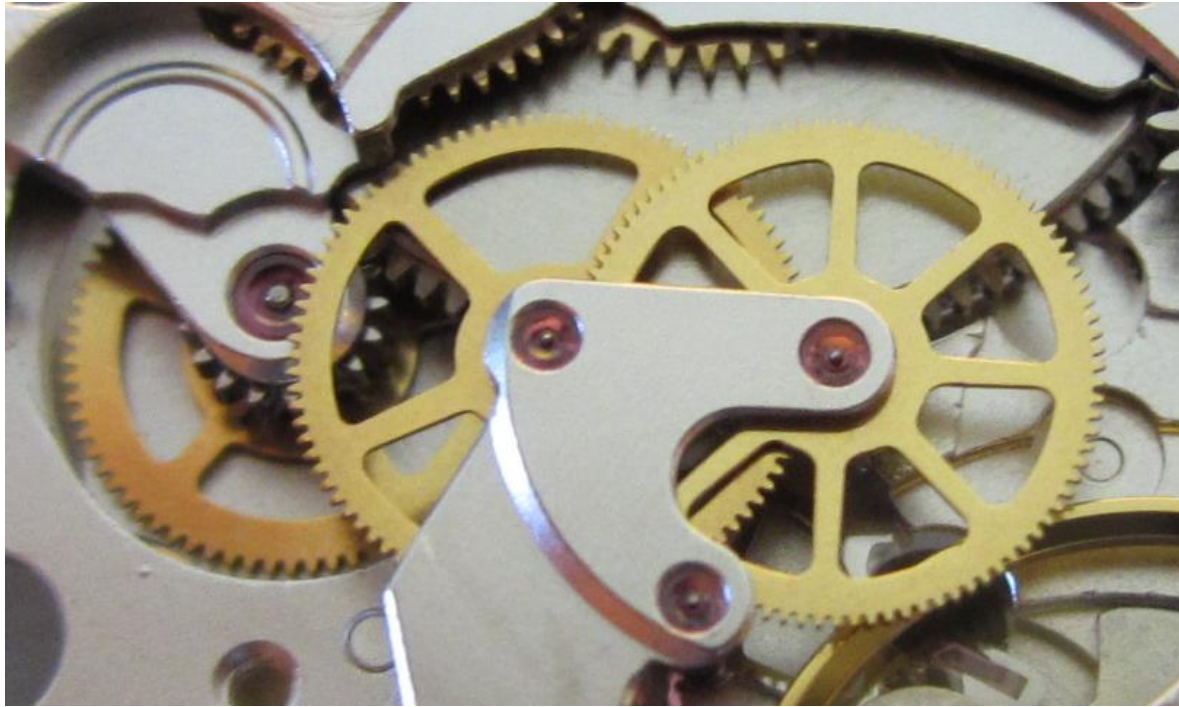
- Wheel flatness
  - Spring efficiency
  - Exceeding physical limits leads to customize all assemblies and movements
  - Stability
  - Repeatability
- 
- Lack of skilled, professional people
  - Unknown production control tools



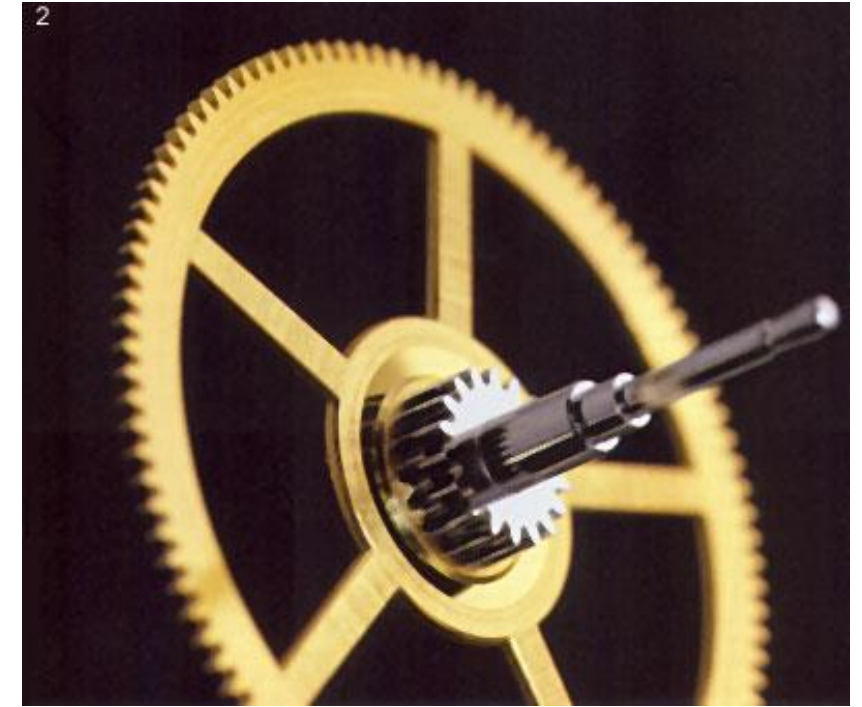
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Flatness and concentricity are control hit points.  
Geometry defined to increase these characteristics

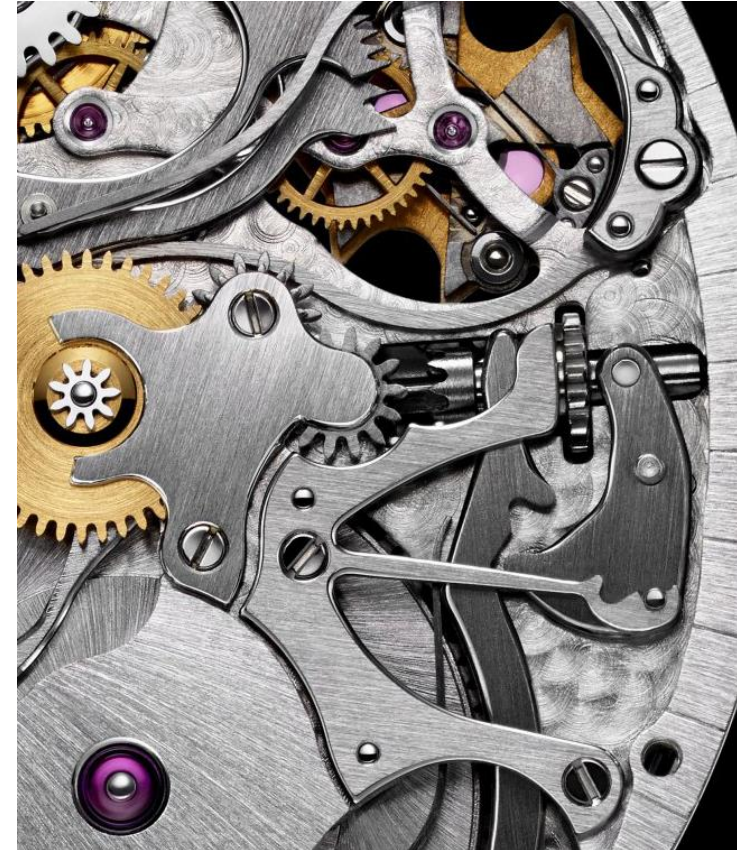


Esthetical codes destroy robustness and  
flatness





Final shape defined by simulation to ensure the function



Final shape defined during prototyping phase.  
Function modification induce by esthetic



Manufacturing marks erased by all faces decoration induce reference modification. But result is beautiful





Impossible to stay flat after engraving

## Technical constraints

- Lower price segment
- Big series
- Automation
- Unskilled people
- Standardisation

## Consequences

- Higher security coefficients
- Well known production control tools
- Component stability
- Simplicity
- Higher productivity rate per employee
- Versioning difficulties
- No personalization
- Forms dictated by technical and production

consideration



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Half automated assembly line, higher productivity with unskilled employees.



Each employee assemble its own movement, from A to Z. Need skilled people or watchmaker





Poorer decoration, bridge shape defined by automatisisation, springs and wheels

Swatch mechanical

51 pieces

Global Volume and performance:

- Diameter 25 [mm]
- Height 4.50 [mm]
- Frequency 4 [Hz]
- Power Reserve 42 [h]
- Rate -10 / + 20 [s/d]
- Chrono module possible with less power reserve (37h)

Quantity implies easy to assemble, simpler solution, less components, no tuning.

Only 10% of the production needs a watchmaker's knowhow to be accurate (COSC compatible).

Minute Repeater

510 pieces

Global Volume and performance:

- Diameter 20 [mm]
- Height 3.60 [mm]
- Frequency 4 [Hz]
- Power Reserve 52 [h]
- Rate 0 / + 8 [s/d]
- Chrono module possible with less power reserve (45h)

More complicated solutions for equal functions.

Due to place reduction, need of tuning and adaptation of each assemblage.

Function optimization by modifying spring shapes, security reduction, escapement enhancement.



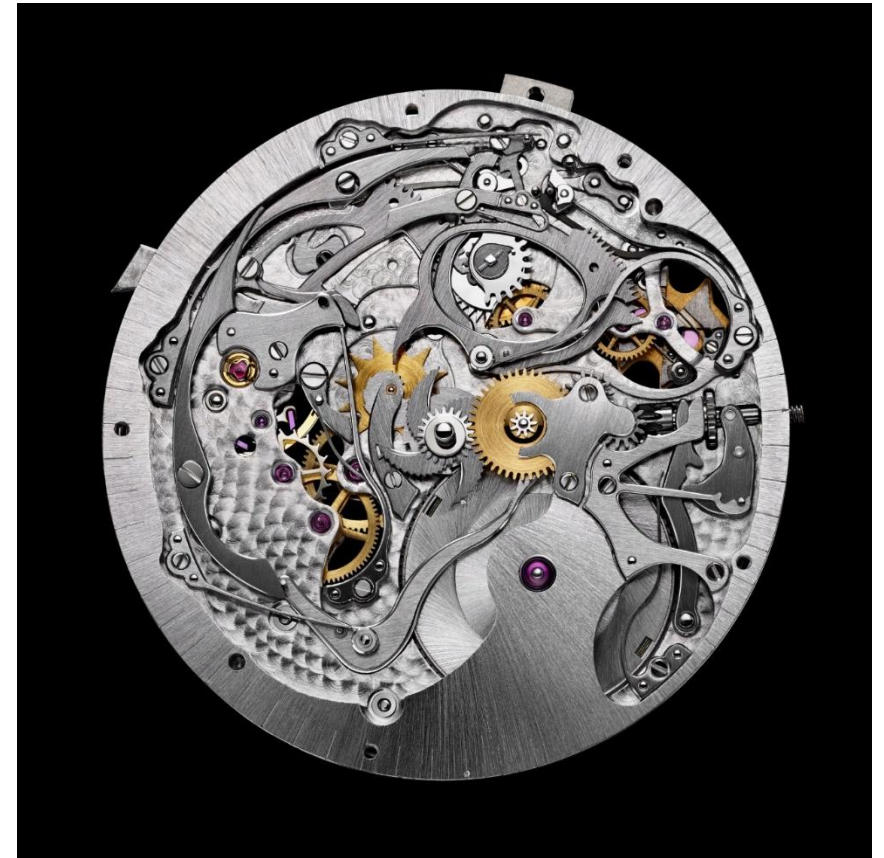
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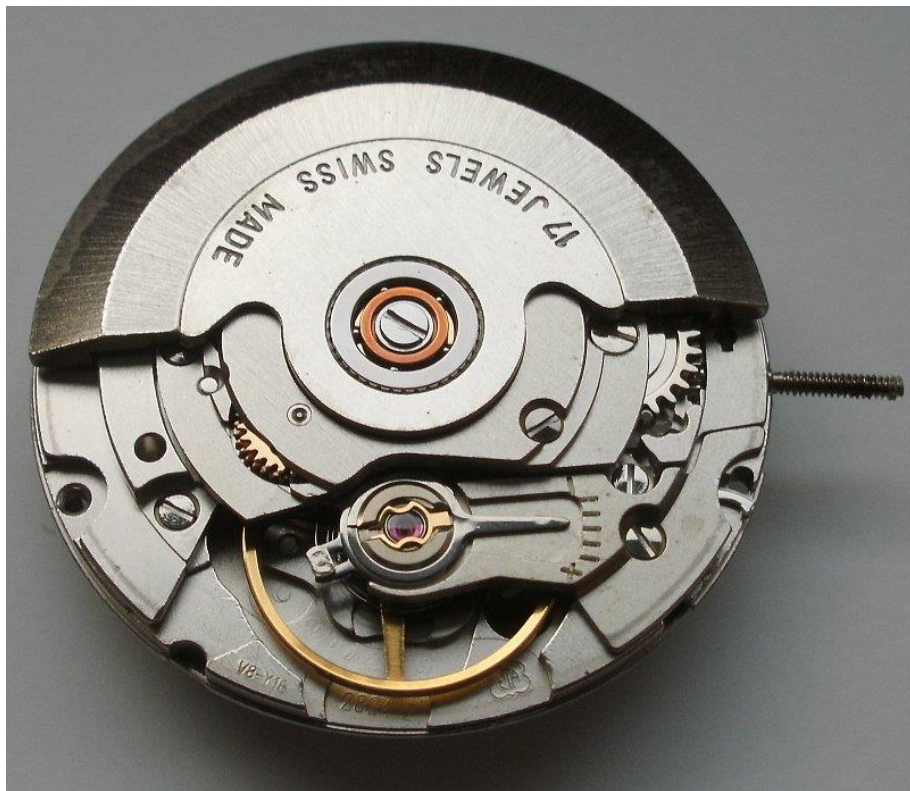
Swatch P51 with 51 components



Minute repeater with more than 500 components



## 2 World of Complication / Volume



3 hands industrial movement:  
Volume 118 mm<sup>3</sup>  
Power Reserve 38h



3 hands manufacture movement:  
Volume 72 mm<sup>3</sup>  
Power reserve 50h

## Product development

Seven to ten years development timeframe: prototyping, industrialization, reliability tests and improvements.

Pre-series production size 10k pieces.

Team work organization that integrate production specialists, marketing and engineers.

Two to three years for construction and prototyping.

Pre-series production size 100 pieces.

A one man show development.

## Production and control

Statistical Process Control, sampling end control.

All year running production.

Specialists individual technologies.

Production cycle optimisation.

All individual components: 100% control quality.

Derogation if components are inaccurate.

No time to reproduce inaccurate series.

Setting and production ratio time is very high.

## Pricing flexibility

Higher industrialization ratio (needs small and mastered standard deviation) to increase productivity.

Hire staff to increase production or resolve any difficulties.



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Detail:  
automated  
handling need  
component  
geometry  
stability



Each component needs its specific gripper who's very sensitive to the component geometry variation

Four components automat assembly system



Parallel machining to enhance tack time



Adapted packaging to reduce manipulation time

## What is the product

A watch, even better MY watch, that brings a function and give a status  
AND works well for a long time

## Watchmaking, a story of compromise

Small (wrist watch) and complicated

A robust jewelry

Unique and reliable



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## Industrial

- Quantity
- Process oriented development
- Cost effective
- Functionality

## Manufacture

- Small series
- Haute Horlogerie labels oriented development
- Prowess
- Esthetic

And further more:  
Craftmanship which is Industrial



# 5 HORAGE K1 positioning

- Construction based on mass production in movement solution
- Production means defining from the beginning
- Design to produce, security, tolerances
- Industrial partners included in the project from the beginning
- Standardization but modularity bring small series (see next slide)
- Ease of production
- Ease of assemble
- Ease of time setting
- Sturdiness
- Modularity: variability for the customer, small series feeling
- Embellishment on visible parts without disturbing reliability



# 5 HORAGE K1 positioning



Same movement with

18 differentiated displays

Configurable at the encasing level of the process, giving extreme flexibility to respond market changing

Added to design of dial and case enable to create an huge family collection

With the same movement produce in 40'000 series per year enable you to have an impress of 2'000 series



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## Industrial codes

- Functional and cost effective
- Torques and forces simulated, tolerances analysis
- Production process under control
- Special tooling and automation enabled by production quantity
- Assembly efficiency, no customization

## Manufacture codes

- Esthetic code that introduce production variability
- Complications (size , functionalities)
- More functions in less volume, reducing security
- Small quantity, unable to apply Process Control organization
- Development time reduce

To different worlds combined in the Horage K1 movement



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Thank you for your attention

- it's time for a change -